

DON'T KILL YOUR NEXT DEAL!

Tips to Keep Your Customer's Deal Safe from
the Scariest Real Estate Transaction **KILLERS**



Don't Spend Like a **PSYCHO!**

After signing the contract, it's tempting to use a new line of credit to fill your new house. This spending can quickly change the lender's opinion of your creditworthiness, killing the deal.



Steer Clear of the **INVISIBLE ZOMBIE**

When people move away from one another without filing the correct legal documents, they can forget that BOTH parties still own the home. If one party can't be found in time, this transaction can come to a screeching halt.



Avoid the Home of **FRANKENSTEIN.**

Some homes look great on the outside, but they will never pass inspection due to a mishmash of partial upgrades. This poses a safety issue and can send this deal down the drain.



Don't Let Liens Drain You Like **DRACULA**

Ensure your clients get a comprehensive title search, so your deal doesn't fall apart. Upgrades such as solar panels and other additions can come with liens on the property that will drain your bank account. And, that sucks!

HAPPY HALLOWEEN!